Company Tracking Number: 5010

TOI: MS021 Individual Medicare Supplement - Pre- Sub-TOI: MS021.000 Medicare Supplement - Pre-

Standardized Standardized

Product Name: 2010 ULIC Individual PreStd Med Supp Rate Filing
Project Name/Number: 2010 ULIC Individual PreStd Med Supp Rate Filing/5010

### Filing at a Glance

Company: Unified Life Insurance Company

Product Name: 2010 ULIC Individual PreStd SERFF Tr Num: UNLI-126402918 State: Arkansas

Med Supp Rate Filing

TOI: MS02I Individual Medicare Supplement - SERFF Status: Closed-Approved- State Tr Num: 44365

Pre-Standardized Closed

Sub-TOI: MS02I.000 Medicare Supplement - Co Tr Num: 5010 State Status: Approved-Closed

Pre-Standardized

Filing Type: Rate Reviewer(s): Stephanie Fowler

Authors: Beth Dixon, Diane

Lauerman

Date Submitted: 12/15/2009 Disposition Status: Approved-

Closed

Disposition Date: 02/23/2010

Implementation Date Reguested: 03/01/2010 Implementation Date: 03/01/2010

State Filing Description:

### **General Information**

Project Name: 2010 ULIC Individual PreStd Med Supp Rate Filing Status of Filing in Domicile: Pending

Project Number: 5010

Requested Filing Mode: Review & Approval

Explanation for Combination/Other:

Submission Type: New Submission

Overall Rate Impact: 12%

Date Approved in Domicile:

Domicile Status Comments:

Market Type: Individual

Group Market Size:

Group Market Type:

Filing Status Changed: 02/23/2010 Explanation for Other Group Market Type:

State Status Changed: 02/23/2010

Deemer Date: Created By: Diane Lauerman

Submitted By: Beth Dixon Corresponding Filing Tracking Number:

Filing Description:

2010 Unified Life Insurance Company Individual Standardized Medicare Supplement Rate Increase Filing and Rate

Certification

Due to changes in the federal Medicare program and the increasing cost of medical care, we find it necessary to adjust our rates. Enclosed are copies of an Actuarial Memorandum in support of the Company's 12% rate increase request

Company Tracking Number: 5010

TOI: MS021 Individual Medicare Supplement - Pre- Sub-TOI: MS021.000 Medicare Supplement - Pre-

Standardized Standardized

Product Name: 2010 ULIC Individual PreStd Med Supp Rate Filing
Project Name/Number: 2010 ULIC Individual PreStd Med Supp Rate Filing/5010

on its individual pre-standardized Medicare supplement policies. Please note that the policy forms affected by this filing are no longer marketed, therefore the rate revision will apply to in force policies only.

All of these forms are currently administered by the Unified Life Insurance Company. These policies were acquired in 2006 from National Financial Insurance Company (NFIC) and American Insurance Company of Texas (AICT), and assumed in 2008 from National Foundation Life Insurance Company. All forms have been combined for rate increase purposes. Policy forms are rated on a resident state basis.

The proposed effective date is March 1, 2010, but contingent on state approval of the rate revision or thereafter taking into consideration policyholder notification guidelines in your state. The estimated number of policyholders in your state and nationwide which will be affected by this revision is shown in Exhibit II of the Actuarial Memorandum. The annualized premium in your state and nationwide is also shown in Exhibit II of the Actuarial Memorandum.

### **Company and Contact**

### **Filing Contact Information**

Beth Dixon, Actuarial Services Director bdixon@unifiedlife.com
7201 W 129th St 913-871-7321 [Phone]
Suite 300 913-871-7322 [FAX]

Overland Park, KS 66213

**Filing Company Information** 

Unified Life Insurance Company CoCode: 11121 State of Domicile: Texas

7201 W 129th Group Code: Company Type: Life and Health

Suite 300 Group Name: State ID Number:

Overland Park, KS 66213 FEIN Number: 43-1917728

(913) 871-7290 ext. [Phone]

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### **Filing Fees**

Fee Required? Yes
Fee Amount: \$100.00
Retaliatory? Yes

Fee Explanation: The Company's state of domicile, Texas, requires a \$100.00 filing fee.

Per Company: No

Company Tracking Number: 5010

TOI: MS02I Individual Medicare Supplement - Pre- Sub-TOI: MS02I.000 Medicare Supplement - Pre-

Standardized Standardized

Product Name: 2010 ULIC Individual PreStd Med Supp Rate Filing
Project Name/Number: 2010 ULIC Individual PreStd Med Supp Rate Filing/5010

COMPANY AMOUNT DATE PROCESSED TRANSACTION #
Unified Life Insurance Company \$100.00 12/15/2009 32797000

Company Tracking Number: 5010

TOI: MS021 Individual Medicare Supplement - Pre- Sub-TOI: MS021.000 Medicare Supplement - Pre-

Standardized Standardized

Product Name: 2010 ULIC Individual PreStd Med Supp Rate Filing
Project Name/Number: 2010 ULIC Individual PreStd Med Supp Rate Filing/5010

### **Correspondence Summary**

### **Dispositions**

Status Created By Created On Date Submitted

Approved- Stephanie Fowler 02/23/2010 02/23/2010

Closed

**Objection Letters and Response Letters** 

**Objection Letters Response Letters Status Created By Responded By Date Submitted** Created On Date Submitted **Created On** Stephanie Beth Dixon Pending 01/21/2010 01/21/2010 02/22/2010 02/22/2010 Fowler Industry Response

Company Tracking Number: 5010

TOI: MS021 Individual Medicare Supplement - Pre-Standardized Sub-TOI: MS021.000 Medicare Supplement - Pre-Standardized

Product Name: 2010 ULIC Individual PreStd Med Supp Rate Filing
Project Name/Number: 2010 ULIC Individual PreStd Med Supp Rate Filing/5010

### **Disposition**

Disposition Date: 02/23/2010 Implementation Date: 03/01/2010

Status: Approved-Closed

Comment: The requested rate increase has been approved to be implemented on or after March 1, 2010. This approval is subject to the following:

• Increases will not be given more frequently than once in a twelve-month period

Company Name:	Overall %	Overall % Rate	Written	# of Policy	Written	Maximum %	Minimum %
	Indicated	Impact:	Premium	Holders	Premium for	Change (where	Change (where
	Change:		Change for	Affected for this	this Program:	required):	required):
			this	Program:			
			Program:				
Unified Life Insurance	12.000%	12.000%	\$6,608	15	\$55,069	12.000%	12.000%
Company							

 SERFF Tracking Number:
 UNLI-126402918
 State:
 Arkansas

 Filing Company:
 Unified Life Insurance Company
 State Tracking Number:
 44365

Company Tracking Number: 5010

TOI: MS021 Individual Medicare Supplement - Pre- Sub-TOI: MS021.000 Medicare Supplement - Pre-

Standardized Standardized

Product Name: 2010 ULIC Individual PreStd Med Supp Rate Filing
Project Name/Number: 2010 ULIC Individual PreStd Med Supp Rate Filing/5010

ScheduleSchedule ItemSchedule Item StatusPublic AccessSupporting DocumentHealth - Actuarial JustificationApprovedNoRate (revised)2010 AR Exhibit I PreStd Rev.pdfApprovedYesRate2010 AR Exhibit I PreStd.pdfDisapprovedYes

Company Tracking Number: 5010

TOI: MS02I Individual Medicare Supplement - Pre- Sub-TOI: MS02I.000 Medicare Supplement - Pre-

Standardized Standardized

Product Name: 2010 ULIC Individual PreStd Med Supp Rate Filing
Project Name/Number: 2010 ULIC Individual PreStd Med Supp Rate Filing/5010

### **Objection Letter**

Objection Letter Status Pending Industry Response

Objection Letter Date 01/21/2010
Submitted Date 01/21/2010
Respond By Date 02/22/2010

Dear Beth Dixon,

This will acknowledge receipt of the captioned filing.

#### Objection 1

- Health Actuarial Justification (Supporting Document)
- 2010 AR Exhibit I PreStd.pdf, [807, G764, GL65-4, H509-65, H50965R, HMS89, HMS90, MS4-89-P, MS-89] (Rate)

Comment: AR Code Ann. 23-79-109(a)(4) states, "all Medicare supplement rates shall be based on a composite age basis only, and shall not be based on any age banding or other groupings." Gender based rates are not allowed." With that being stated, please revise this filing.

Please feel free to contact me if you have questions.

Sincerely,

Stephanie Fowler

### **Response Letter**

Response Letter Status Submitted to State

Response Letter Date 02/22/2010 Submitted Date 02/22/2010

Dear Stephanie Fowler,

#### Comments:

### Response 1

Comments: Attached please find revised rate sheets, in compliance of AR Code 23-79-109(a)(4).

There is 1 insured on form HMS89 that pays smoker rates, but this is because the policy was issued on 11/24/89.

There are no longer in force policies on forms MS4-89-P or MS-89.

Company Tracking Number: 5010

TOI: MS02I Individual Medicare Supplement - Pre- Sub-TOI: MS02I.000 Medicare Supplement - Pre-

Standardized Standardized

Product Name: 2010 ULIC Individual PreStd Med Supp Rate Filing
Project Name/Number: 2010 ULIC Individual PreStd Med Supp Rate Filing/5010

Thank you for your continued review of this fling.

### **Related Objection 1**

### Applies To:

- Health Actuarial Justification (Supporting Document)
- 2010 AR Exhibit I PreStd.pdf, [807, G764, GL65-4, H509-65, H50965R, HMS89, HMS90, MS4-89-P, MS-89] (Rate)

#### Comment:

AR Code Ann. 23-79-109(a)(4) states, "all Medicare supplement rates shall be based on a composite age basis only, and shall not be based on any age banding or other groupings." Gender based rates are not allowed." With that being stated, please revise this filing.

### **Changed Items:**

No Supporting Documents changed.

No Form Schedule items changed.

### Rate/Rule Schedule Item Changes

Document Name: Affected Form Numbers: Rate Action: Rate Action Information: Attach Document:

2010 AR Exhibit I 807, G764, GL65-4, H509- Revised Previous State Filing Number

PreStd Rev.pdf 65, H50965R, HMS89,

HMS90

UNLI-126402918

Percent Rate Change Request

12

**Previous Version** 

2010 AR Exhibit I 807,G764,GL65-4,H509- New Previous State Filing Number

*PreStd.pdf* 65,H50965R,HMS89,HMS90

,MS4-89-P,MS-89

0

Sincerely,

Beth Dixon, Diane Lauerman

SERFF Tracking Number: UNLI-126402918 State: Arkansas

Filing Company: Unified Life Insurance Company State Tracking Number: 44365

Company Tracking Number: 5010

TOI: MS021 Individual Medicare Supplement - Pre-Standardized Sub-TOI: MS021.000 Medicare Supplement - Pre-Standardized

Product Name: 2010 ULIC Individual PreStd Med Supp Rate Filing

Project Name/Number: 2010 ULIC Individual PreStd Med Supp Rate Filing/5010

### **Rate Information**

Rate data applies to filing.

Filing Method: Prior Approval

Rate Change Type: Increase

Overall Percentage of Last Rate Revision: 25.000%

Effective Date of Last Rate Revision: 05/01/2009

Filing Method of Last Filing: Prior Approval

**Company Rate Information** 

Company Name:	Overall %	Overall % Rate	Written	# of Policy	Written	Maximum %	Minimum %
	Indicated	Impact:	Premium	Holders	Premium for	Change (where	Change (where
	Change:		Change for	Affected for this	this Program:	required):	required):
			this	Program:			
			Program:				
Unified Life Insurance	12.000%	12.000%	\$6,608	15	\$55,069	12.000%	12.000%
Company							

Company Tracking Number: 5010

TOI: MS021 Individual Medicare Supplement - Pre- Sub-TOI: MS021.000 Medicare Supplement - Pre-

Standardized Standardized

Product Name: 2010 ULIC Individual PreStd Med Supp Rate Filing
Project Name/Number: 2010 ULIC Individual PreStd Med Supp Rate Filing/5010

### Rate/Rule Schedule

Schedule Document Name: Affected Form Rate Rate Action Information: Attachments

Item Numbers: Action:\*

Status: (Separated with

commas)

Approved 2010 AR Exhibit I 807, G764, Revised Previous State Filing UNLI- 2010 AR Exhibit I

02/23/2010 PreStd Rev.pdf GL65-4, H509- Number: 1264029 PreStd Rev.pdf

65, H50965R, 18

HMS89, HMS90 Percent Rate Change 12.000

Request:

# UNIFIED LIFE INSURANCE COMPANY 7201 West 129th Street, Suite 300; Overland Park, KS 66213-2627

# ARKANSAS Pre-Standard Medicare Supplement 2010 Annual Premium Rate Schedule

### **POLICY FORM 807**

PΩ	licv	Form	807

	Basic	r.	
Issue Ages All Ages	Current 1,328.43	Proposed 1,487.84	% Change 12%
	OPTIONAL B	ENEFITS	
	Part A Ded	uctible	
All Ages	561.06	628.39	12%
	945-8	4	
All Ages	616.56	690.55	12%

# UNIFIED LIFE INSURANCE COMPANY 7201 West 129th Street, Suite 300; Overland Park, KS 66213-2627

### **ARKANSAS**

Pre-Standard Medicare Supplement 2010 Annual Premium Rate Schedule

### POLICY FORM G764 & RIDER FORM R764

Policy	Form	G764
		0,0,

	Current	Proposed	
Issue Age	Rate	Rate	% Change
All Ages	1,626.54	1,821.72	12%

### Rider Form R764

	Current	Proposed	
Issue Age	Rate	Rate	% Change
All Ages	461.06	516.39	12%

Modal Loads: .5200 for semi-annual

.2650 for quarterly .0833 for ABC

# UNIFIED LIFE INSURANCE COMPANY 7201 West 129th Street, Suite 300; Overland Park, KS 66213-2627

### **ARKANSAS**

Pre-Standard Medicare Supplement 2010 Annual Premium Rate Schedule

# POLICY FORM GL65-4 (PLAN CODE GGL654) & RIDER FORM R-GL65-4 (PLAN CODE GG654R)

	Curre	Current Rate Proposed Rate			
Issue Age	GL65-4	R-GL65-4	GL65-4	R-GL65-4	% Change
All Ages	4,550.25	2,713.29	5,096.28	3,038.88	12%

Add \$20 policy fee to above rates.

AREA FACTOR for All Zips: .90

### UNIFIED LIFE INSURANCE COMPANY 7201 West 129th Street, Suite 300; Overland Park, KS 66213-2627

### **ARKANSAS**

Pre-Standard Medicare Supplement 2010 Annual Premium Rate Schedule

### POLICY FORM H509-65 [ID-509-65] ENDORSEMENT FORM MS-AM-90-R

BASIC PLAN; Plan Code GGSH5B						
	Current	Proposed				
Issue Age	Rate	Rate	% Change			
All Ages	3,958.88	4,433.95	12%			
PART B: Plan Code GSH5A						

TAKT B, I lait Code COTISA					
	Current	Proposed			
Issue Age	Rate	Rate	% Change		
All Ages	1,052.99	1,179.35	12%		

Modal Loads: .5200 for semi-annual

.2650 for quarterly

.0875 for Monthly Bank Draft

# UNIFIED LIFE INSURANCE COMPANY 7201 West 129th Street, Suite 300; Overland Park, KS 66213-2627

### ARKANSAS

Pre-Standard Medicare Supplement 2010 Annual Premium Rate Schedule

### POLICY FORM H509-65R [ID-509-65R(1-88)-P] ENDORSEMENT FORM MS-AM-90-R

BASIC PLAN							
Issue Ages	Current Rate	Proposed Rate	% Change				
All Ages	4,674.20	5,235.10	12%				
	PART B						
Issue Ages All Ages	Current Rate 1,052.96	Proposed Rate 1,179.32	% Change 12%				

#### UNIFIED LIFE INSURANCE COMPANY 7201 West 129th Street, Suite 300; Overland Park, KS 66213-2627

### ARKANSAS

Pre-Standard Medicare Supplement 2010 Annual Premium Rate Schedule

POLICY FORM HMS-89 (MS-1989-P)

	BASE POLICY; MS-1989-P						
Nonsmoker					Smo	ker	
Issue Ages	Current Rate	Proposed Rate	% Change	Issue Ages	Current Rate	Proposed Rate	% Change
All Ages	1,754.70	1,965.26	12%	All Ages	1,979.57	2,217.12	12%

PART A DEDUCTIBLE RIDER; MS-1989-1-R							
	Nonsmoker				Smo	oker	
All Ages	1,074.07	1,202.96	12%	All Ages	1,180.67	1,322.35	12%

PART B DEDUCTIBLE RIDER; MS-1989-2-R						
Nonsmoker				Smo	oker	
All Ages 505.47 566.13 12%			All Ages	568.61	636.84	12%

Monthly Draft 0.083 Monthly Direct 0.092 Modal Factors: Semi-annual 0.52

Quarterly 0.27

### UNIFIED LIFE INSURANCE COMPANY 7201 West 129th Street, Suite 300; Overland Park, KS 66213-2627

### ARKANSAS Pre-Standard Medicare Supplement 2010 Annual Premium Rate Schedule

POLICY FORM HMS-90 (MS-1990-P)

	BASE POLIC	CY: MS-1990-P				
	Plan Code GGS90D					
	Current					
Issue Age	Rate	Proposed Rate	% Change			
All Ages	2,327.40	2,606.69	12%			

PART A DEDUCTIBLE RIDER: MS-1990-1-R						
	Plan Code GGS90E					
	Current					
Issue Age	Rate	Proposed Rate	% Change			
All Ages	831.17	930.91	12%			

Modal Factors:

Semi-annual 0.52 Quarterly 0.27

Company Tracking Number: 5010

TOI: MS021 Individual Medicare Supplement - Pre- Sub-TOI: MS021.000 Medicare Supplement - Pre-

Standardized Standardized

Product Name: 2010 ULIC Individual PreStd Med Supp Rate Filing
Project Name/Number: 2010 ULIC Individual PreStd Med Supp Rate Filing/5010

### **Superseded Schedule Items**

Please note that all items on the following pages are items, which have been replaced by a newer version. The newest version is located with the appropriate schedule on previous pages. These items are in date order with most recent first.

Creation Date:

Schedule Schedule Item Name
Replacement
Creation Date

12/15/2009
Rate and 2010 AR Exhibit I PreStd.pdf
Rule

Replacement
O2/22/2010
2010 AR Exhibit I PreStd.pdf
(Superceded)

# UNIFIED LIFE INSURANCE COMPANY 7201 West 129th Street, Suite 300; Overland Park, KS 66213-2627

# ARKANSAS Pre-Standard Medicare Supplement 2010 Annual Premium Rate Schedule

### **POLICY FORM 807**

Po	licy	Form	807

	Policy For	m 807	
	Basi	C	
Issue Ages	Current	Proposed	% Change
65-69	1,328.43	1,487.84	12%
70-74	1,581.68	1,771.48	12%
75-79	1,900.90	2,129.01	12%
80-84	2,298.40	2,574.21	12%
85+	2,810.30	3,147.54	12%
	OPTIONAL B	ENEFITS	
	Part A Ded	uctible	
65-69	561.06	628.39	12%
70-74	674.30	755.22	12%
75-79	804.94	901.53	12%
80-84	872.78	977.51	12%
85+	918.03	1,028.19	12%
	945-8		
65-69	616.56	690.55	12%
70-74	674.49	755.43	12%
75-79	703.48	787.90	12%
80-84	724.38	811.31	12%
85+	749.06	838.95	12%
	946-8	4	
65-69	264.82	296.60	12%
70-74	293.80	329.06	12%
75-79	306.13	342.87	12%
80-84	318.66	356.90	12%
85+	331.17	370.91	12%

# UNIFIED LIFE INSURANCE COMPANY 7201 West 129th Street, Suite 300; Overland Park, KS 66213-2627

### **ARKANSAS**

Pre-Standard Medicare Supplement 2010 Annual Premium Rate Schedule

### POLICY FORM G764 & RIDER FORM R764

Policy	Form	G764

Issue Age	Current Rate	Proposed Rate	% Change
64-74	1,626.54	1,821.72	12%

### Rider Form R764

	Current	Proposed	
Issue Age	Rate	Rate	% Change
64-74	461.06	516.39	12%

Modal Loads: .5200 for semi-annual

.2650 for quarterly .0833 for ABC

# UNIFIED LIFE INSURANCE COMPANY 7201 West 129th Street, Suite 300; Overland Park, KS 66213-2627

### ARKANSAS

Pre-Standard Medicare Supplement 2010 Annual Premium Rate Schedule

## POLICY FORM GL65-4 (PLAN CODE GGL654) & RIDER FORM R-GL65-4 (PLAN CODE GG654R)

	Curre	nt Rate	Propos	ed Rate	
Attained Age	GL65-4	R-GL65-4	GL65-4	R-GL65-4	% Change
65	4,550.25	2,713.29	5,096.28	3,038.88	12%
66	4,550.25	2,713.29	5,096.28	3,038.88	12%
67	4,550.25	2,713.29	5,096.28	3,038.88	12%
68	4,550.25	2,713.29	5,096.28	3,038.88	12%
69	4,550.25	2,713.29	5,096.28	3,038.88	12%
70	4,550.25	2,713.29	5,096.28	3,038.88	12%
71	4,550.25	2,713.29	5,096.28	3,038.88	12%
72	4,550.25	2,713.29	5,096.28	3,038.88	12%
73	4,550.25	2,713.29	5,096.28	3,038.88	12%
74	4,550.25	2,713.29	5,096.28	3,038.88	12%
75	4,550.25	2,713.29	5,096.28	3,038.88	12%
76	4,550.25	2,713.29	5,096.28	3,038.88	12%
77	4,550.25	2,713.29	5,096.28	3,038.88	12%
78	4,550.25	2,713.29	5,096.28	3,038.88	12%
79	4,550.25	2,713.29	5,096.28	3,038.88	12%
80	4,550.25	2,713.29	5,096.28	3,038.88	12%
81	4,550.25	2,713.29	5,096.28	3,038.88	12%
82	4,550.25	2,713.29	5,096.28	3,038.88	12%
83	4,550.25	2,713.29	5,096.28	3,038.88	12%
84	4,550.25	2,713.29	5,096.28	3,038.88	12%
85	4,174.82	2,713.29	4,675.80	3,038.88	12%
86	4,174.82	2,713.29	4,675.80	3,038.88	12%
87	4,174.82	2,713.29	4,675.80	3,038.88	12%
88	4,174.82	2,713.29	4,675.80	3,038.88	12%
89	4,174.82	2,713.29	4,675.80	3,038.88	12%
90	4,174.82	2,713.29	4,675.80	3,038.88	12%
91	4,174.82	2,713.29	4,675.80	3,038.88	12%
92	4,174.82	2,713.29	4,675.80	3,038.88	12%
93	4,174.82	2,713.29	4,675.80	3,038.88	12%
94	4,174.82	2,713.29	4,675.80	3,038.88	12%
95	4,174.82	2,713.29	4,675.80	3,038.88	12%
96	4,174.82	2,713.29	4,675.80	3,038.88	12%
97	4,174.82	2,713.29	4,675.80	3,038.88	12%
98	4,174.82	2,713.29	4,675.80	3,038.88	12%
99	4,174.82	2,713.29	4,675.80	3,038.88	12%

Add \$20 policy fee to above rates.

AREA FACTOR for All Zips: .90

### UNIFIED LIFE INSURANCE COMPANY 7201 West 129th Street, Suite 300; Overland Park, KS 66213-2627

### **ARKANSAS**

Pre-Standard Medicare Supplement 2010 Annual Premium Rate Schedule

### POLICY FORM H509-65 [ID-509-65] ENDORSEMENT FORM MS-AM-90-R

	BASIC PLAN; Plan	Code GGSH5B	
	Current	Proposed	
Issue Age	Rate	Rate	% Change
All Ages	3,958.88	4,433.95	12%
	PART B; Plan C	ode GSH5A	

TAKT B, I lan Code ConsA					
	Current	Proposed			
Issue Age	Rate	Rate	% Change		
All Ages	1,052.99	1,179.35	12%		

Modal Loads: .5200 for semi-annual

.2650 for quarterly

.0875 for Monthly Bank Draft

# UNIFIED LIFE INSURANCE COMPANY 7201 West 129th Street, Suite 300; Overland Park, KS 66213-2627

### ARKANSAS

Pre-Standard Medicare Supplement 2010 Annual Premium Rate Schedule

### POLICY FORM H509-65R [ID-509-65R(1-88)-P] ENDORSEMENT FORM MS-AM-90-R

	BASIC P	LAN	
Issue Ages	Current Rate	Proposed Rate	% Change
All Ages	4,674.20	5,235.10	12%
	PART	В	
Issue Ages	Current Rate	Proposed Rate	% Change
All Ages	1,052.96	1,179.32	12%
BAS	SIC PLAN HUSBAND/	WIFE 5% DISCOUNT	
Issue Ages	Current Rate	Proposed Rate	% Change
All Ages	4,440.49	4,973.35	12%
ь	ADT D HIJEDANDAAI	EE FO/ DISCOUNT	
	ART B HUSBAND/WI		0/ 01
Issue Ages	Current Rate	Proposed Rate	% Change
All Ages	1,000.31	1,120.35	12%

### UNIFIED LIFE INSURANCE COMPANY 7201 West 129th Street, Suite 300; Overland Park, KS 66213-2627

### ARKANSAS

Pre-Standard Medicare Supplement 2010 Annual Premium Rate Schedule

POLICY FORM HMS-89 (MS-1989-P)

	BASE POLICY; MS-1989-P										
	Nons	smoker		Smoker							
Issue Ages	Current Rate	Proposed Rate	% Change	Issue Ages	Current Rate	Proposed Rate	% Change				
All Ages	1,754.70	1,965.26	12%	All Ages	1,979.57	2,217.12	12%				

BASE POLICY SPOUSE									
	Nons	moker		Smoker					
All Ages 1,641.70 1,838.70 12%				All Ages	N/A	N/A	N/A		

	PART A DEDUCTIBLE RIDER; MS-1989-1-R									
	Nonsi	moker		Smoker						
All Ages	1,074.07	1,202.96	12%	All Ages	1,180.67	1,322.35	12%			

PART B DEDUCTIBLE RIDER; MS-1989-2-R									
	Nonsr	noker		Smoker					
All Ages 505.47 566.13 12%				All Ages	568.61	636.84	12%		

PART B 125% EXCESS CHARGE RIDER; MS-1989-3-R									
	Nonsi	moker		Smoker					
All Ages	559.84	627.02	12%	All Ages	631.95	707.78	12%		

PART B 150% EXCESS CHARGE RIDER; MS-1989-4-R										
	Nonsr	noker		Smoker						
All Ages	I Ages 842.39 943.48 12% All Ages N/A N/A						N/A			

PART B 175% EXCESS CHARGE RIDER; MS-1989-5-R									
	Nonsr	moker		Smoker					
All Ages 1,137.19 1,273.65 12%				All Ages	N/A	N/A	N/A		

Monthly Draft 0.083 Monthly Direct 0.092 Modal Factors: Semi-annual 0.52

Quarterly 0.27

### UNIFIED LIFE INSURANCE COMPANY 7201 West 129th Street, Suite 300; Overland Park, KS 66213-2627

#### ARKANSAS Pre-Standard Medicare Supplement 2010 Annual Premium Rate Schedule

### POLICY FORM HMS-90 (MS-1990-P)

	BASE POLICY: MS-1990-P										
No	onsmoker - Pla	in Code GGS90	)D	Smoker - Plan Code GGS90G							
	Current	Proposed			Current	Proposed					
Issue Age	Rate	Rate	% Change	Issue Age	Rate	Rate	% Change				
All Ages	2,327.40	2,606.69	12%	641/2-69	2,715.30	3,041.14	12%				

	PART A DEDUCTIBLE RIDER: MS-1990-1-R; Plan Code GGS90E										
	Nons	moker		Smoker							
	Current	Proposed			Current	Proposed					
Issue Age	Rate	Rate	% Change	Issue Age	Rate	Rate	% Change				
All Ages	831.17	930.91	12%	641/2-69	997.47	1,117.17	12%				

	PART B EXCESS RIDER; MS-1989-2-R										
	Nons	moker		Smoker							
	Current	Proposed			Current	Proposed					
Issue Age	Rate	Rate	% Change	Issue Age	Rate	Rate	% Change				
All Ages	997.47	1,117.17	12%	641/2-69	1,163.90	1,303.57	12%				

	ADI	DITIONAL EXTE	NDED CAR	E FACILITY CH	ARGE; MS-199	0-3-R		
	Nonsr	moker			Nonsi	moker		
Max Daily	laavu	- A C4 4/O (	20	Max Daily	la.	Issue Ages 70 - 74		
Benefit	issue	e Ages 64-1/2 - 6	99	Benefit	IS	+		
\$50	831.25	931.00	12%	\$50	1,662.27	1,861.74	12%	
\$60	997.47	1,117.17	12%	\$60	1,994.90	2,234.29	12%	
\$70	1,163.89	1,303.56	12%	\$70	2,327.31	2,606.59	12%	
\$80	1,329.86	1,489.44	12%	\$80	2,659.73	2,978.90	12%	
\$90	1,496.30	1,675.86	12%	\$90	2,992.13	3,351.19	12%	
\$100	1,662.27	1,861.74	12%	\$100	3,324.78	3,723.75	12%	

	AD	ITIONAL EXTE	NDED CARI	E FACILITY CHA	ARGE; MS-199	0-3-R	
	Smo	oker		Smoker			
Max Daily Benefit	Issue Ages 64-1/2 - 69		Max Daily Benefit	Issue Ages 70 - 74			
\$50	1,108.33	1,241.33	12%	641/2-69	1,939.59	2,172.34	12%
\$60	1,329.86	1,489.44	12%	70-74	2,327.31	2,606.59	12%
\$70	1,551.64	1,737.84	12%	75-79	2,715.30	3,041.14	12%
\$80	1,773.14	1,985.92	12%	80-84	3,103.03	3,475.39	12%
\$90	1,994.90	2,234.29	12%	85-89	3,490.98	3,909.90	12%
\$100	2,216.44	2,482.41	12%	90+	3,878.70	4,344.14	12%

Modal Factors:

Semi-annual 0.52 Monthly Draft 0.083 Quarterly 0.27 Monthly Direct 0.092

### UNIFIED LIFE INSURANCE COMPANY 2010 Premium Rate Schedule

PLAN	Policy Form	Resident State	Issue State	Policy	Sex	Issue Age	Current Premium	Proposed Premium	% Change
AMA1D4	MS4-89-P	AR	NV	0215576230	F	65	4,282	4,796	12%

### UNIFIED LIFE INSURANCE COMPANY 7201 West 129th Street, Suite 300; Overland Park, KS 66213-2627

# ARKANSAS Pre-Standard Medicare Supplement 2010 Annual Premium Rate Schedule

### POLICY FORM MS-89

### 200% Plan

	rait A Deductible, Ilisu	red Pays Part B Deductible	of \$200
Issue Age	Current Rate	Proposed Rate	% Change
All Ages	7,878.65	8,824.09	12%
·			
Policy Pays	s Part A Deductible: Insu	red Pays Part B Deductible	e of \$75
Issue Age	Current Rate	Proposed Rate	% Change
All Ages	9,010.67	10,091.95	12%
Ü	,	•	
Policy Pay	c Part A Daductible: Inc	ured Pays Part B Deductibl	o of \$0
Issue Age	Current Rate	Proposed Rate	% Change
		•	% Change 12%
All Ages	9,855.81	11,038.51	12%
	200% Plan - 59	% Discounted	
		red Pays Part B Deductible	
Issue Age	Current Rate	Proposed Rate	% Change
All Ages	7,484.72	8,382.89	12%
Insured Pay	s Part A Deductible; Ins	ured Pays Part B Deductibl	e of \$75
Insured Pay Issue Age	s Part A Deductible; Ins Current Rate	ured Pays Part B Deductibl Proposed Rate	e of \$75 % Change
Issue Age	Current Rate	Proposed Rate	% Change
Issue Age All Ages Insured Pa	Current Rate 8,560.14 ys Part A Deductible; Ins	Proposed Rate 9,587.36 sured Pays Part B Deductib	% Change 12% le of \$0
Issue Age All Ages	Current Rate 8,560.14	Proposed Rate 9,587.36	% Change 12%
Issue Age All Ages Insured Pa	Current Rate 8,560.14 ys Part A Deductible; Ins	Proposed Rate 9,587.36 sured Pays Part B Deductib	% Change 12% le of \$0
Issue Age All Ages Insured Pay	Current Rate 8,560.14 ys Part A Deductible; Ins Current Rate	Proposed Rate 9,587.36 sured Pays Part B Deductib Proposed Rate	% Change 12% le of \$0 % Change
Issue Age All Ages  Insured Pay Issue Age All Ages	Current Rate 8,560.14 ys Part A Deductible; Ins Current Rate	Proposed Rate 9,587.36 sured Pays Part B Deductib Proposed Rate 10,486.58	% Change 12% le of \$0 % Change
Issue Age All Ages  Insured Par Issue Age All Ages  Area Factors:	Current Rate 8,560.14 ys Part A Deductible; Ins Current Rate 9,363.02	Proposed Rate 9,587.36  Sured Pays Part B Deductib Proposed Rate 10,486.58  Modal Loads:	% Change 12% le of \$0 % Change 12%
Issue Age All Ages  Insured Par Issue Age All Ages  Area Factors: 718	Current Rate 8,560.14 ys Part A Deductible; Ins Current Rate 9,363.02	Proposed Rate 9,587.36  Sured Pays Part B Deductib Proposed Rate 10,486.58  Modal Loads: Semi-annual	% Change 12% le of \$0 % Change 12%
Issue Age All Ages  Insured Par Issue Age All Ages  Area Factors:	Current Rate 8,560.14 ys Part A Deductible; Ins Current Rate 9,363.02	Proposed Rate 9,587.36  Sured Pays Part B Deductib Proposed Rate 10,486.58  Modal Loads:	% Change 12% le of \$0 % Change 12%